## SpendMend Pharmacy - Professional Services

Support, Consulting, and Financial Services to Augment Your 340B Program Operations

## SpendMend By The Numbers

# 700+

3,000+

Current Clients Audits Completed Average Savings on Annual Drug Spend

3%

# 180+

HRSA Audits Supported

## **Support Services**

Solutions for 340B Covered Entities facing inadequate FTE resources to manage ongoing 340B compliance maintenance and oversight.

#### 340B Program Management

- Monthly manual 340B accumulation process
- Subject Matter Expert for 340B oversight support

#### **Staff Augmentation**

- Monthly sample auditing and compliance risk resolution support
- Monthly accumulator maintenance

#### 340B ESP Support

- Dedicated project management for ESP upload and TPA qualification process
- Continued monthly data uploading and pricing access monitoring

#### Why Should You Consider Support Services?



- HRSA audits are critical, and you can't risk non-compliance
- You cannot get approval for a new FTE in Pharmacy
- No time to recruit a new FTE with the right 340B skillset
- Key team-member left department or is going on an extended leave
- No team-members on staff with the necessary experience
- Nobody on staff to properly train a new staff member

### **Consulting Services**

Dedicated project management and customized strategies to establish or modify your 340B Program.



Consolidated Services Center Creation



340B Program Design



Covered Entity Type Conversion



TPA Transition

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## Financial Services

Solutions for 340B Covered Entities seeking to compliantly improve their bottom line.

SOLUTION:	What Your Covered Entity Will Receive:
Referral Capture	Monthly unqualified claim review to identify and qualify additional retail pharmacy (entity-owned or contract) revenue.
340B Optimization	Dedicated Pharmacy Strategist to analyze 340B utilization and purchase data to identify opportunities and track them through successful implementation, resulting in increased 340B savings.
340B Growth	<ul> <li>Dedicated project management and customized strategies to expand your 340B Program.</li> <li>Hospital outpatient department clinic conversion</li> <li>Pharmacotherapy clinic creation</li> <li>Contract pharmacy expansion</li> <li>Site of care infusion strategies</li> <li>Medicaid carve-in conversion</li> </ul>

#### Why Should You Consider Financial Services?



- Organizational finances are strained, and pharmacy is being pressured to cut costs and/or increase revenue opportunities.
- HRSA audits are critical, and you can't afford to risk non-compliance as a trade-off for better financial outcomes.
- No team-members on staff with the necessary experience.
- Inadequate band-width of current staff to execute desired expansion opportunities.

## About SpendMend Pharmacy Professional Services

Our team has walked in your shoes, leading pharmacy and 340B programs in hospitals and clinics alike. With diverse backgrounds in pharmacy operations, compliance, finance, and supply chain, we work hard every day to deliver meaningful solutions to pharmacy professionals nationwide.

### SpendMend Mission

At SpendMend, we strive to help hospitals and clinics improve patient care through the delivery of innovative cost savings solutions, insightful transaction analysis, and improved visibility across business relationships.