

SPEND MEND

IT Optimization for Medical Industry Suppliers

Comprehensive IT Cost Reduction & Performance Improvement

SpendMend By The Numbers

28

Years Leading the Healthcare Industry

\$373M

Million Dollars Delivered to Our Clients in the Past Year

\$495K

Thousand Suppliers in Our Supplier Network

160

Combined Years of Experience Serving Medical Suppliers

Optimize Your IT Spend

Demands on Information Technology (IT) teams continue to grow exponentially. Over time, these demands have forced many companies to focus on ensuring coverage over optimization, ultimately leaving significant dollars on the table.

SpendMend partners with medical industry suppliers to better understand their unique challenges and to optimize their IT environment. To begin, we separate vendors and products into discreet categories:



Applications

Savings Range: 5-15%

- Acute/Ambulatory
- Imaging
- Finance
- Revenue Cycle
- ERP



Infrastructure

Savings Range: 10-25%

- Hardware/Software
- Storage
- Disaster Recovery
- Security
- Desktop



Support

Savings Range: 5-25%

- Professional Services
- Maintenance
- Helpdesk
- Outsourcing
- Managed Print



Connectivity

Savings Range: 8-33%

- Voice & Data
- Wireless
- Internet
- Conferencing
- Integration

Our comprehensive lifecycle approach to IT Optimization ensures that clients have the right structure, and get the right technology with improved agreements, meaningful SLAs, preferred pricing, and optimized licensing and utilization schemas. On average, our work saves clients 8%-15% of their IT budget.

Work with SpendMend to build a customize approach that will help to optimize your IT costs while freeing your team up to concentrate on urgent day-to-day matters.

Why SpendMend?

In our 28 years serving the healthcare community, we've learned firsthand about the vital nature of the industry's supply chain. Our work with medical suppliers is some of the most critical work that we do to ensure healthcare systems are supported by a healthy supply chain consisting of thriving suppliers.