

# SpendMend Pharmacy - Solution Overview

*A Complete Suite Of Solutions For Your Pharmacy*

## SpendMend By The Numbers

**400+**

Clients Served  
Since 2013

**1,300+**

Audits  
Completed

**3%**

Average Savings on  
Annual Drug Spend

**\$100M+**

340B Savings  
Delivered

## SpendMend Pharmacy Overview

Could your pharmacy department benefit by gaining more actionable insights and expertise – without the burden of budgeting, hiring, and training more FTEs?



SpendMend Pharmacy, leveraging the expertise of Turnkey Pharmacy Solutions, can fill that role and help you drive new efficiencies across all areas of your pharmacy landscape. Comprised of experienced healthcare professionals, including pharmacy leaders from a variety of healthcare settings, the SpendMend team delivers industry-leading Compliance and Optimization solutions to support Pharmacies and 340B Covered Entities.

## The comprehensive suite of SpendMend Pharmacy solutions includes:

### 340B COMPLIANCE



- 340B Annual Audit
- 340B Maintenance Services
- 340B Management Services
- HRSA Audit Support
- Post HRSA Audit Support
- 340B Education and Training
- 340B Staff Augmentation

### 340B OPTIMIZATION



- 340B Hospital/Clinic Spend Optimization
- Contract Pharmacy Optimization
- Clinic Conversion
- Pharmacotherapy Clinic Creation
- Contract Pharmacy Expansion
- Site of Care Infusion Strategies
- Apexus Contract Compliance
- Referral Capture

### PHARMACY SPEND OPTIMIZATION



- Price Parity
- Price Spikes & Forecasting
- NDC Optimization
- Biosimilar Conversion
- Unit Dose (UD) Pre-packaging
- Compare Clients
- Sales and Use Tax
- Rebate/Contract Review
- Consignment Opportunities



## Why Pharmacies Choose SpendMend Pharmacy



Ensure compliance with HRSA guidelines



Gain insight on the best practices of leading pharmacies



Drive an average of 3% savings on your annual drug spend



Benefit from a combined 250 years of pharmacy experience



*"The compliance audit worked better than we could have imagined. They ensured we were HRSA compliant while showing us many opportunities for savings. We are a customer for life."*

**-Director of Pharmacy,  
Large comprehensive non-profit, DSH hospital**

## Getting Started

To begin the project, we work with you to pull your initial data set. We then provide an in-depth assessment of your environment and tailor our services to your specific needs with a combination of compliance and optimization solutions.

Our team is comprised of former pharmacy leaders who understand the heavy workload of your department. With this in mind, all our work is performed with the goal of limiting the time required from you and your staff.

Pricing for our compliance services is based on the complexity and size of your facility. Pricing for our Optimization services is contingency based so your hospital/clinic will never be invoiced until you actually realize the savings from our solution.

## SpendMend Mission

At SpendMend, we strive to help hospitals and clinics improve patient care through the delivery of innovative cost savings solutions, insightful transaction analysis, and improved visibility across business relationships.